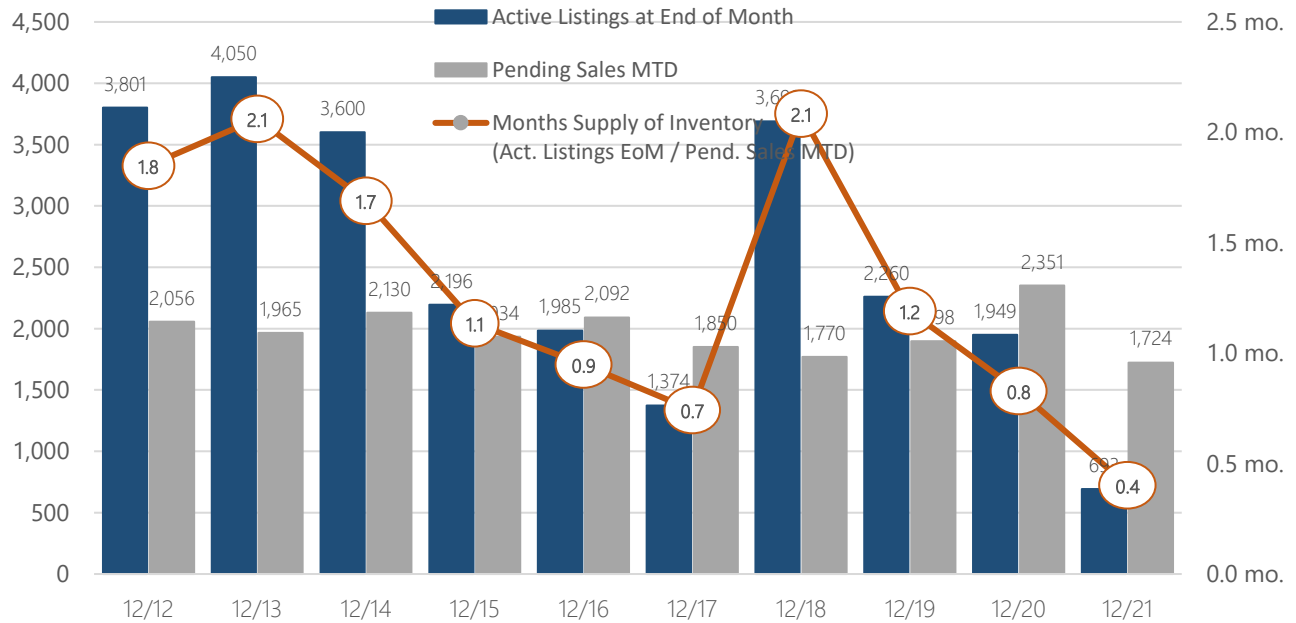
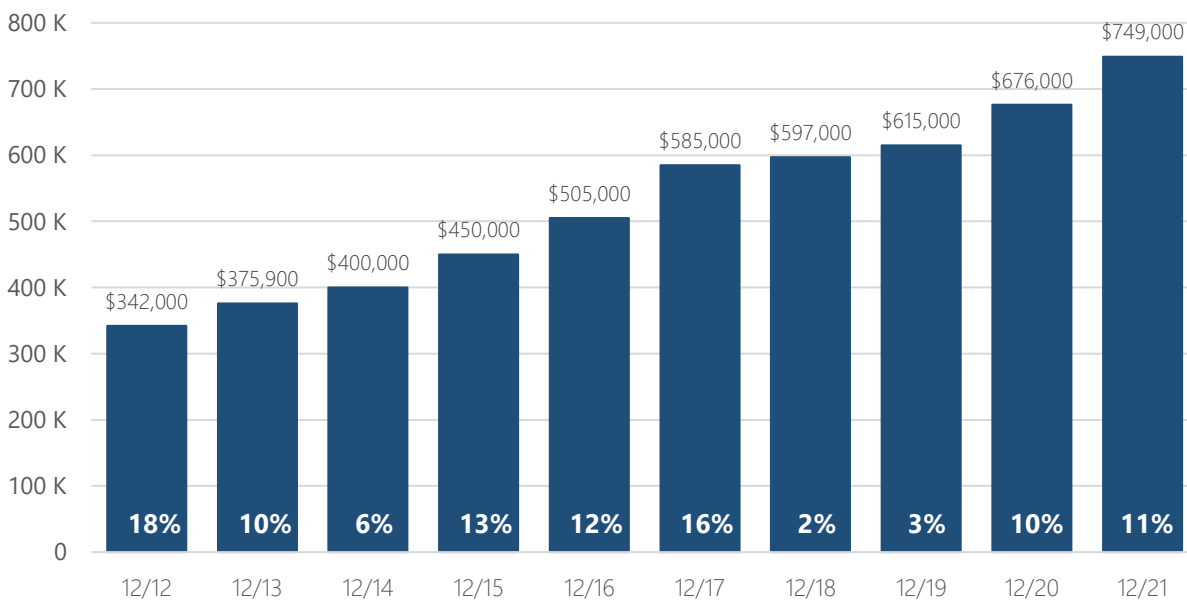


**All King County**  
**RESIDENTIAL & CONDOMINIUM**

Active, Pending, & Months Supply of Inventory



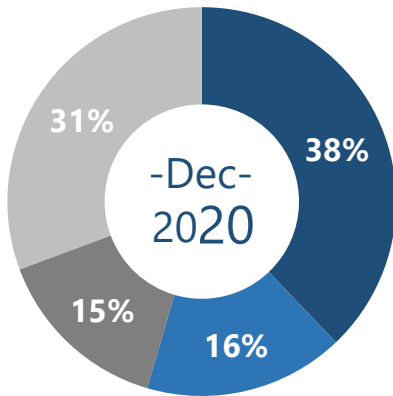
Median Closed Sales Price For Current Month Sold Properties



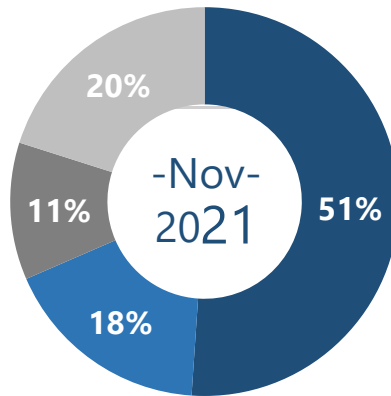
## All King County

### RESIDENTIAL & CONDOMINIUM

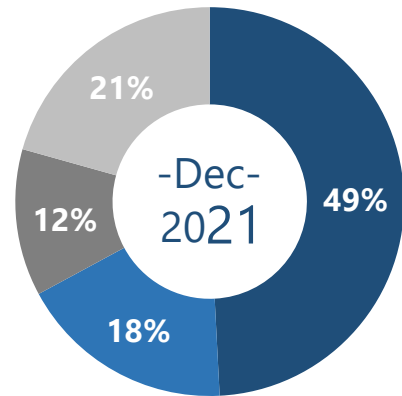
#### PERCENTAGE OF LISTINGS SOLD ABOVE, AT, BELOW LIST PRICE AND WITH A PRICE CHANGE



SAME MONTH LAST YEAR



LAST MONTH



CURRENT MONTH



**SOLD ABOVE LIST PRICE**



**SOLD AT LIST PRICE**



**SOLD BELOW LIST PRICE**



**PRICE CHANGE BEFORE SALE**

#### DECEMBER 2021

		SOLD ABOVE LIST PRICE	SOLD AT LIST PRICE	SOLD BELOW LIST PRICE	PRICE CHANGE BEFORE SALE
<b>AVERAGE DAYS ON MARKET</b>	▶	6	12	23	55
<b>NUMBER OF SALES IN MONTH</b>	▶	1,267	462	315	532
<b>MEDIAN DIFFERENCE FROM LIST PRICE</b>	▶	8%	0%	-2%	N/A

**All King County**  
RESIDENTIAL & CONDOMINIUM

Sales Price to List Price  
based on Market Time

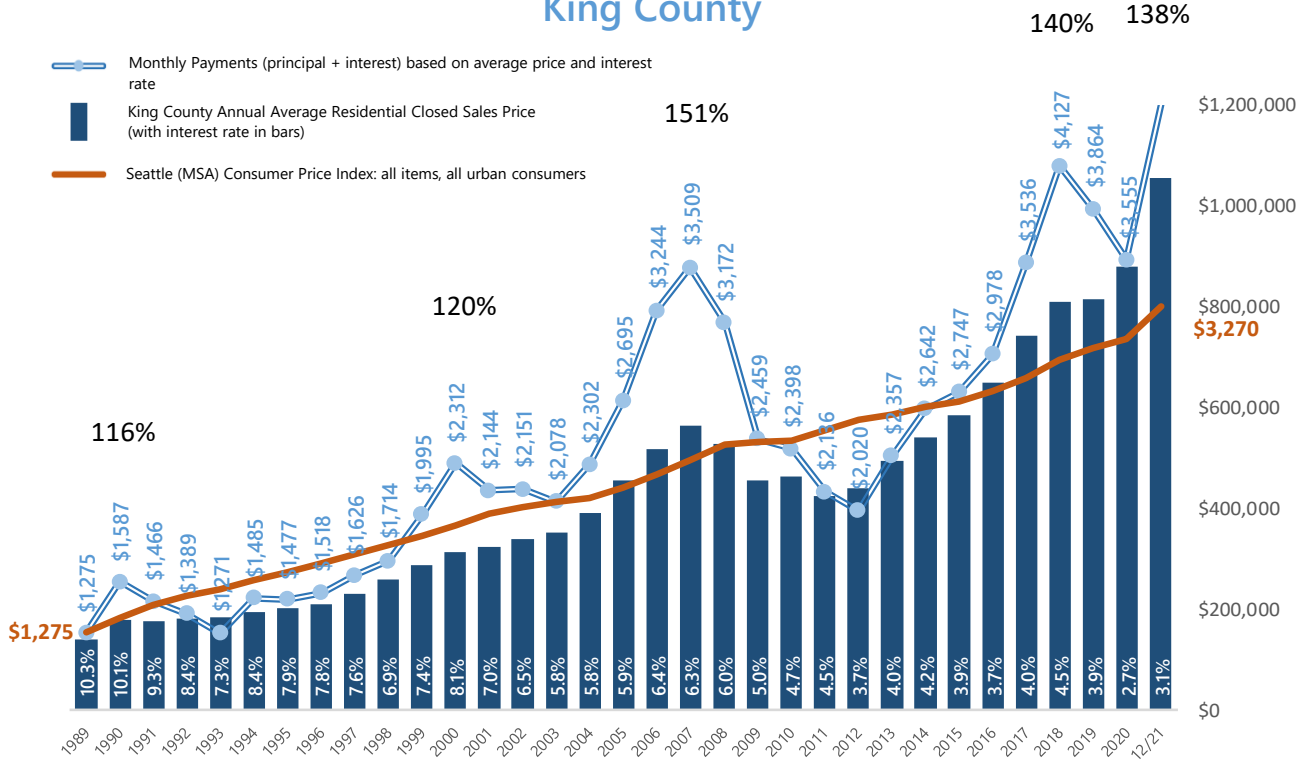
Market Time (DOM)	Median SP to Original LP %	Median SP to Last LP %	Total Units	% of Total
< 15	104.2%	103.7%	1860	72.2%
15 - 30	98.4%	100.0%	316	12.3%
31 - 60	96.9%	99.3%	228	8.9%
61 - 90	94.2%	98.2%	85	3.3%
90+	92.5%	98.4%	87	3.4%
Totals			2576	100.0%

The Cost of  
Waiting a Year

	Median Price	Rate 30-Year-Fixed	P&I Principal & Interest
December, 2021	\$749,000	3.10%	\$3,198
December, 2020	\$676,000	2.68%	\$2,735
	<b>\$73,000</b>	<b>0.42%</b>	<b>\$464</b> Per Month
			<b>\$5,564</b> Per Year

# Monthly Payments Compared to Inflation Trendline

## King County



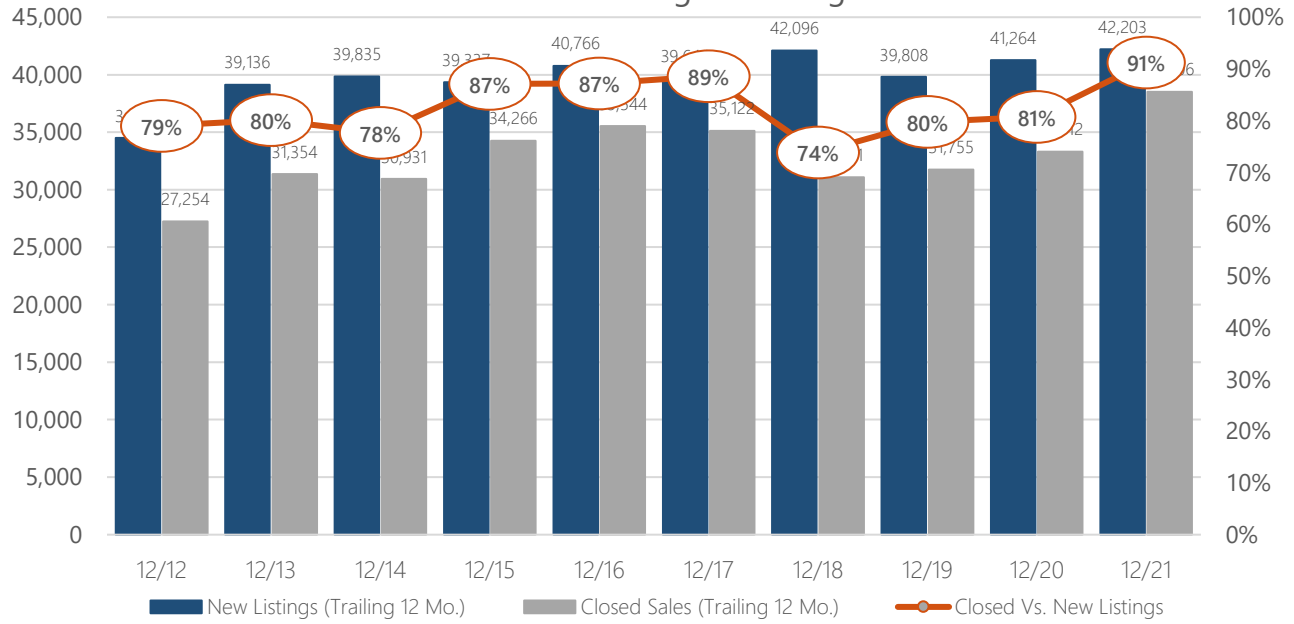
<p><b>A</b></p>	<p>Average Residential Closed Sales Price and average interest rate (percentage is on the bottom of blue bars).</p>	<p>Two Factors for Payment</p>
<p><b>B</b></p>	<p>Monthly payment based on purchase price and interest rate</p>	<p>Purchaser's Buy Payment</p>
<p><b>C</b></p>	<p>Inflation trend line based on Seattle MSA CPI</p>	<p>Payments tend to rise above the inflation line and then return to it</p>
<p><b>D</b></p>	<p>Monthly payments divided by inflation trendline</p>	<p>Cycle peaks and current year are shown</p>

## All King County

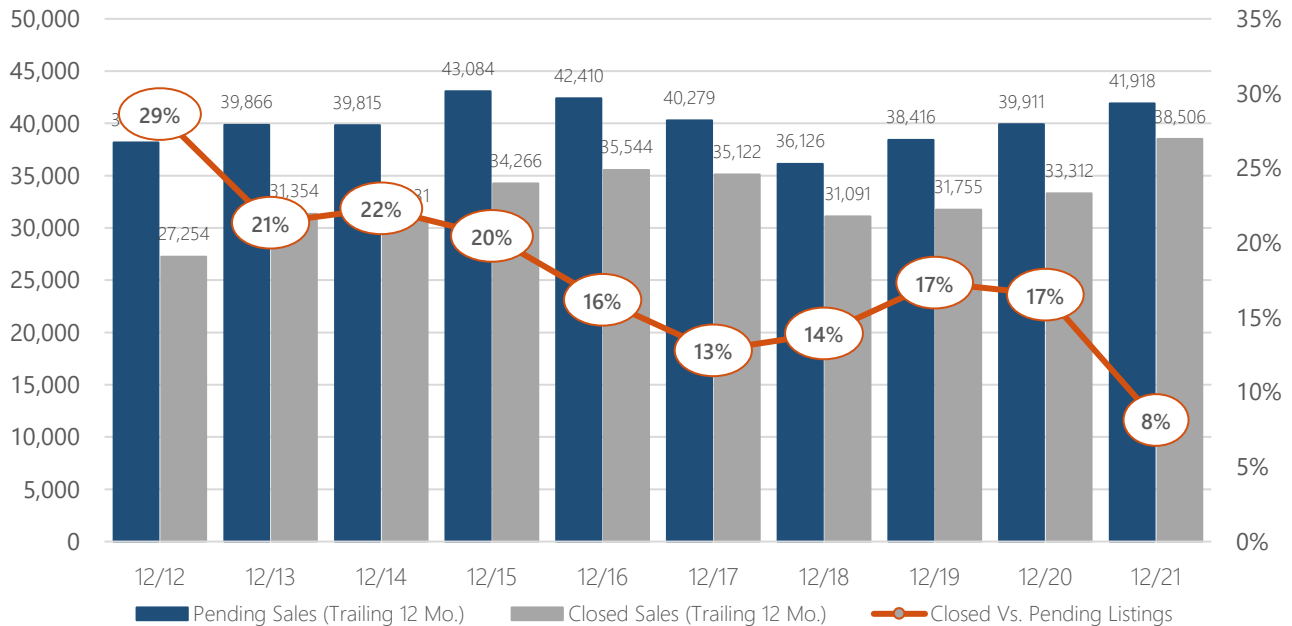
### RESIDENTIAL & CONDOMINIUM

#### What Are The Odds of Selling?

#### Closed Sales as a Percentage of Listings Taken



#### Percentage of Pending Sales that do not Close



Months Supply  
of  
Inventory  
•  
**CURRENT  
MONTH**  
•  
KING &  
SNOHOMISH  
COUNTY  
•  
RESIDENTIAL &  
CONDOMINIUM

0 - 2	2 - 4	4+
SELLER'S ADVANTAGE	BALANCED ADVANTAGE	BUYER'S ADVANTAGE

Area			Months Inventory			Area			Months Inventory		
			2019	2020	2021				2019	2020	2021
<b>100</b>	0.8	0.2	0.2	<b>530</b>	0.8	0.6	0.2				
<b>110</b>	0.5	0.3	0.2	<b>540</b>	1.2	0.6	0.2				
<b>120</b>	1.1	0.4	0.4	<b>550</b>	1.0	0.3	0.2				
<b>130</b>	1.1	0.6	0.4	<b>560</b>	1.5	0.9	0.1				
<b>140</b>	1.2	0.7	0.3	<b>600</b>	0.9	0.5	0.2				
<b>300</b>	1.1	0.3	0.3	<b>610</b>	0.9	0.4	0.4				
<b>310</b>	1.0	0.4	0.3	<b>700</b>	1.8	1.5	0.7				
<b>320</b>	1.6	0.4	0.3	<b>701</b>	3.3	4.9	2.4				
<b>330</b>	0.7	0.3	0.4	<b>705</b>	0.9	1.0	0.3				
<b>340</b>	0.7	0.3	0.2	<b>710</b>	1.2	1.0	0.4				
<b>350</b>	0.8	0.4	0.2	<b>715</b>	1.7	0.4	0.1				
<b>360</b>	0.9	0.7	0.4	<b>720</b>	0.6	0.5	0.4				
<b>380</b>	1.3	1.6	0.7	<b>730</b>	0.9	0.3	0.2				
<b>385</b>	2.4	1.5	0.7	<b>740</b>	1.0	0.3	0.2				
<b>390</b>	1.6	1.8	0.8	<b>750</b>	1.3	0.5	0.6				
<b>500</b>	1.2	0.6	0.3	<b>760</b>	1.2	0.4	0.3				
<b>510</b>	4.2	1.4	0.1	<b>770</b>	1.0	0.4	0.3				
<b>520</b>	2.3	1.5	0.5	<b>800</b>	3.2	1.2	0.6				

### 2 YEARS AGO



### 1 YEAR AGO



### CURRENT YEAR



Created by Windermere Real Estate/East Inc. using NWMLS data. Months Supply of Inventory is active inventory on the last day of the month divided by the number of properties that went pending, signed agreement between buyers and sellers, during the month.

## All King County Statistics To Know

### Residential

	December, 2021	December, 2020	Difference	% Change
Months Supply of Inventory	0.3	0.6	-0.3	-49%
Active Listings at End of Month	395	1,086	-691	-64%
Pending Sales MTD	1,263	1,778	-515	-29%
Pending Sales (Trailing 12 Months)	32,128	31,573	555	2%
Closed Sales MTD	1,987	2,448	-461	-19%
Closed Sales (Trailing 12 Months)	29,869	26,428	3,441	13%
Closed Sales Price (Median)	\$810,000	\$740,000	\$70,000	9%
30-Year-Fixed-Rate Mortgage Rate	3.1%	2.7%	0.4%	16%
Monthly Payments (P&I)	\$3,459	\$2,994	\$465	16%

### Condominium

	December, 2021	December, 2020	Difference	% Change
Months Supply of Inventory	0.6	1.5	-0.9	-57%
Active Listings at End of Month	298	863	-565	-65%
Pending Sales MTD	461	573	-112	-20%
Pending Sales (Trailing 12 Months)	9,790	8,338	1,452	17%
Closed Sales MTD	605	648	-43	-7%
Closed Sales (Trailing 12 Months)	8,637	6,884	1,753	25%
Closed Sales Price (Median)	\$460,000	\$424,975	\$35,025	8%
30-Year-Fixed-Rate Mortgage Rate	3.1%	2.7%	0.4%	16%
Monthly Payments (P&I)	\$1,964	\$1,719	\$245	14%

### Residential & Condominium

	December, 2021	December, 2020	Difference	% Change
Months Supply of Inventory	0.4	0.8	-0.4	-52%
Active Listings at End of Month	693	1,949	-1,256	-64%
Pending Sales MTD	1,724	2,351	-627	-27%
Pending Sales (Trailing 12 Months)	41,918	39,911	2,007	5%
Closed Sales MTD	2,592	3,096	-504	-16%
Closed Sales (Trailing 12 Months)	38,506	33,312	5,194	16%
Closed Sales Price (Median)	\$749,000	\$676,000	\$73,000	11%
30-Year-Fixed-Rate Mortgage Rates	3.1%	2.7%	0.4%	16%
Monthly Payments (P&I)	\$3,198	\$2,735	\$464	17%

## All King County RESIDENTIAL & CONDOMINIUM

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	MTD % Change	YTD Summary	TT	YTD % Change
2021	Active Listings (EOM)	1,855	1,828	1,769	2,212	1,995	2,257	2,679	2,268	2,391	1,952	1,149	693	-64%	1,921	AVG	-39%
	New Listings Taken in Month	2,598	2,893	4,117	4,602	4,372	4,801	4,428	3,774	3,995	3,168	2,068	1,387	-23%	42,203	YTD	2%
	# of Pending Transactions	2,625	2,865	4,054	3,977	4,379	4,351	3,860	4,027	3,765	3,500	2,791	1,724	-27%	41,918	YTD	5%
	Months Supply of Inventory	0.7	0.6	0.4	0.6	0.5	0.5	0.7	0.6	0.6	0.6	0.4	0.4	-52%	0.5	AVG	-43%
	# of Closed Sales	2,006	2,146	2,956	3,402	3,643	4,052	4,048	3,680	3,500	3,436	3,045	2,592	-16%	38,506	YTD	16%
	Median Closed Price	644,950	679,075	740,000	750,000	775,000	779,919	789,000	771,750	745,000	750,000	740,000	749,000	11%	744,960	WA	13%
2020	Active Listings (EOM)	2,118	2,221	2,813	3,255	3,467	3,471	3,877	4,010	3,970	3,806	2,867	1,949	-14%	3,152	AVG	-32%
	New Listings Taken in Month	2,361	2,969	3,787	2,707	3,585	4,107	4,680	4,628	4,371	3,971	2,305	1,793	24%	41,264	YTD	4%
	# of Pending Transactions	2,476	2,895	3,031	2,246	3,358	4,025	4,277	4,420	4,153	3,833	2,846	2,351	24%	39,911	YTD	4%
	Months Supply of Inventory	0.9	0.8	0.9	1.4	1.0	0.9	0.9	0.9	1.0	1.0	1.0	0.8	-30%	1.0	AVG	-34%
	# of Closed Sales	1,665	1,891	2,450	2,073	1,988	2,783	3,420	3,456	3,535	3,857	3,098	3,096	28%	33,312	YTD	5%
	Median Closed Price	589,950	615,000	645,000	650,000	627,000	675,000	670,000	680,000	698,230	685,000	685,000	676,000	10%	659,534	WA	7%
2019	Active Listings (EOM)	3,688	3,744	4,263	4,624	5,785	5,931	5,725	5,472	5,431	4,808	3,487	2,260	-39%	4,602	AVG	14%
	New Listings Taken in Month	2,591	2,381	4,153	4,365	5,483	4,381	3,740	3,333	3,525	3,013	1,736	1,107	7%	39,808	YTD	-5%
	# of Pending Transactions	2,452	2,278	3,657	3,988	4,196	3,931	3,661	3,298	3,151	3,211	2,695	1,898	7%	38,416	YTD	6%
	Months Supply of Inventory	1.5	1.6	1.2	1.2	1.4	1.5	1.6	1.7	1.7	1.5	1.3	1.2	-43%	1.4	AVG	3%
	# of Closed Sales	1,575	1,795	2,290	2,739	3,378	3,357	3,280	3,152	2,506	2,757	2,510	2,416	12%	31,755	YTD	2%
	Median Closed Price	565,000	604,000	622,500	625,000	645,000	637,675	625,000	615,000	593,750	605,000	612,000	615,000	3%	614,400	WA	-1%
2018	Active Listings (EOM)	1,509	1,645	2,060	2,591	3,562	4,503	5,116	5,803	6,587	6,283	5,241	3,690	169%	4,049	AVG	58%
	New Listings Taken in Month	2,326	2,549	3,885	3,977	5,251	4,896	4,289	4,090	4,247	3,355	2,196	1,035	-11%	42,096	YTD	6%
	# of Pending Transactions	2,282	2,480	3,465	3,464	4,176	3,830	3,374	3,072	2,869	2,877	2,467	1,770	-4%	36,126	YTD	-10%
	Months Supply of Inventory	0.7	0.7	0.6	0.7	0.9	1.2	1.5	1.9	2.3	2.2	2.1	2.1	181%	1.4	AVG	83%
	# of Closed Sales	1,635	1,864	2,479	2,764	3,194	3,502	3,261	3,028	2,331	2,618	2,258	2,157	-20%	31,091	YTD	-11%
	Median Closed Price	571,250	590,000	625,000	650,000	650,000	650,000	629,000	610,000	610,000	613,509	605,000	597,000	2%	617,669	WA	10%
2017	# of Active Listings	1,885	1,729	2,100	2,281	2,568	3,055	3,465	3,329	3,693	3,108	2,234	1,374	-31%	2,568	A	-22%
	New Listings Taken in Month	2,272	2,389	3,719	3,676	4,484	4,769	4,191	3,933	3,856	3,088	2,102	1,165	-11%	39,644	YTD	1%
	# of Pending Transactions	2,468	2,639	3,500	3,570	4,308	4,276	3,787	4,003	3,514	3,533	2,831	1,850	-12%	40,279	YTD	-5%
	Months Supply of Inventory	0.8	0.7	0.6	0.6	0.6	0.7	0.9	0.8	1.1	0.9	0.8	0.7	-22%	0.8	A	-18%
	# of Closed Sales	2,007	1,779	2,699	2,634	3,380	3,652	3,462	3,571	3,262	3,174	2,821	2,681	-1%	35,122	T	-1%
	Median Closed Price	475,000	506,000	530,000	550,000	560,000	590,000	599,000	585,000	565,000	565,000	575,000	585,000	16%	559,325	WA	15%



# MARKET UPDATE

December, 2021



## All King County RESIDENTIAL & CONDOMINIUM

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	MTD % Change	YTD Summary	TT	YTD % Change
2016	Active Listings (EOM)	2,427	2,431	2,700	3,232	3,332	3,889	4,316	4,211	4,519	3,667	2,803	1,985	-10%	3,293	AVG	-12%
	New Listings Taken in Month	2,407	2,791	3,839	4,236	4,334	4,767	4,385	3,953	4,019	2,746	1,960	1,329	1%	40,766	YTD	4%
	# of Pending Transactions	2,385	3,038	3,766	3,925	4,486	4,328	4,098	4,083	3,777	3,576	2,856	2,092	8%	42,410	YTD	-2%
	Months Supply of Inventory	1.0	0.8	0.7	0.8	0.7	0.9	1.1	1.0	1.2	1.0	1.0	0.9	-16%	0.9	AVG	-12%
	# of Closed Sales	1,720	1,824	2,570	2,886	3,242	3,800	3,653	3,656	3,309	3,272	2,911	2,701	3%	35,544	YTD	4%
	Median Closed Price	431,502	439,950	458,450	475,000	485,000	510,000	505,000	499,974	494,950	495,500	497,500	505,000	12%	484,475	WA	13%
2015	Active Listings (EOM)	3,536	3,555	3,578	3,864	4,176	4,285	4,445	4,352	4,257	3,851	2,917	2,196	-39%	3,751	AVG	-25%
	New Listings Taken in Month	2,518	2,919	3,749	4,329	4,380	4,243	4,055	3,618	3,411	3,005	1,796	1,314	-8%	39,337	YTD	-1%
	# of Pending Transactions	2,788	3,217	4,123	4,459	4,434	4,359	4,102	3,879	3,602	3,439	2,748	1,934	-9%	43,084	YTD	8%
	Months Supply of Inventory	1.3	1.1	0.9	0.9	0.9	1.0	1.1	1.1	1.2	1.1	1.1	1.1	-33%	1.1	AVG	-31%
	# of Closed Sales	1,688	1,790	2,670	2,983	3,397	3,693	3,755	3,333	3,079	2,986	2,280	2,612	4%	34,266	YTD	11%
	Median Closed Price	390,000	375,000	411,200	431,000	434,000	450,000	439,000	450,700	440,000	432,750	432,000	450,000	13%	429,211	WA	8%
2014	Active Listings (EOM)	4,110	4,138	4,191	4,511	5,276	5,609	6,082	6,211	6,107	5,614	4,630	3,600	-11%	5,007	AVG	2%
	New Listings Taken in Month	2,605	2,755	3,475	3,936	4,714	4,228	4,252	3,710	3,578	3,162	1,999	1,421	-1%	39,835	YTD	2%
	# of Pending Transactions	2,629	2,811	3,621	3,797	4,154	3,953	3,718	3,547	3,406	3,350	2,699	2,130	8%	39,815	YTD	0%
	Months Supply of Inventory	1.6	1.5	1.2	1.2	1.3	1.4	1.6	1.8	1.8	1.7	1.7	1.7	-18%	1.5	AVG	1%
	# of Closed Sales	1,674	1,620	2,297	2,599	2,967	3,109	3,275	3,007	2,690	2,870	2,323	2,500	8%	30,931	YTD	-1%
	Median Closed Price	364,875	365,000	378,000	386,000	398,000	410,000	425,000	398,000	420,000	399,950	399,000	400,000	6%	396,164	WA	7%
2013	Active Listings (EOM)	3,853	3,854	3,860	4,146	4,832	5,284	5,728	6,171	6,275	5,799	4,876	4,050	7%	4,894	AVG	-21%
	New Listings Taken in Month	2,638	2,866	3,426	3,779	4,352	4,138	4,051	3,893	3,457	3,047	2,051	1,438	4%	39,136	YTD	13%
	# of Pending Transactions	2,777	3,138	3,740	3,809	4,041	3,900	3,788	3,567	3,218	3,306	2,617	1,965	-4%	39,866	YTD	4%
	Months Supply of Inventory	1.4	1.2	1.0	1.1	1.2	1.4	1.5	1.7	1.9	1.8	1.9	2.1	11%	1.5	AVG	-23%
	# of Closed Sales	1,781	1,688	2,376	2,672	3,122	3,046	3,293	3,227	2,802	2,798	2,244	2,305	5%	31,354	YTD	15%
	Median Closed Price	315,000	332,577	349,950	352,000	375,000	383,000	398,888	392,500	384,925	380,000	379,202	375,900	10%	369,850	WA	13%
2012	Active Listings (EOM)	7,360	7,048	6,700	6,604	6,592	6,500	6,437	6,432	6,312	5,437	4,737	3,801	-49%	6,163	AVG	-40%
	New Listings Taken in Month	2,503	2,832	3,415	3,436	3,602	3,358	3,163	3,195	3,009	2,606	2,004	1,378	-11%	34,501	YTD	-10%
	# of Pending Transactions	2,418	3,123	3,878	3,659	3,812	3,534	3,301	3,298	3,072	3,400	2,633	2,056	0%	38,184	YTD	17%
	Months Supply of Inventory	3.0	2.3	1.7	1.8	1.7	1.8	2.0	2.0	2.1	1.6	1.8	1.8	-49%	2.0	AVG	-48%
	# of Closed Sales	1,429	1,574	2,082	2,260	2,618	2,670	2,641	2,730	2,312	2,474	2,276	2,188	18%	27,254	YTD	20%
	Median Closed Price	280,000	275,000	295,000	319,950	324,997	348,000	340,000	340,000	335,000	342,250	353,250	342,000	18%	326,652	WA	4%
2011	Active Listings (EOM)	10,294	10,411	10,500	10,894	11,030	11,173	11,091	10,771	10,382	9,649	8,790	7,472	-26%	10,205	AVG	-20%
	New Listings Taken in Month	3,311	3,049	3,778	3,900	3,786	3,948	3,584	3,219	3,091	2,744	2,236	1,552	-18%	38,198	YTD	-15%
	# of Pending Transactions	2,101	2,440	3,057	2,987	3,113	3,008	2,933	2,996	2,718	2,769	2,486	2,060	20%	32,668	YTD	12%
	Months Supply of Inventory	4.9	4.3	3.4	3.6	3.5	3.7	3.8	3.6	3.8	3.5	3.5	3.6	-38%	3.8	AVG	-31%
	# of Closed Sales	1,259	1,244	1,885	1,896	2,104	2,362	2,072	2,256	1,999	1,853	1,944	1,849	4%	22,723	YTD	9%
	Median Closed Price	333,500	320,000	319,950	324,500	316,750	317,000	319,000	315,000	310,000	287,500	290,000	291,000	-15%	312,652	WA	-10%

Created by Windermere Real Estate/East Inc. using NWMLS data, but information was not verified or published by NWMLS.

**AVG = Average, YTD = Year to Date, WA = Weighted Average, T = Total**

**All King County**  
RESIDENTIAL & CONDOMINIUM

MONTHLY AVERAGES BASED ON HISTORICAL DATA |

2011 - 2020

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Annual Totals	TT
Active Listings (EOM)	4,078	4,078	4,277	4,600	5,062	5,370	5,628	5,676	5,753	5,202	4,258	3,238	4,768	AVG
% of 12 Month Avg.	86%	86%	90%	96%	106%	113%	118%	119%	121%	109%	89%	68%		
New Listings Taken in Month	2,553	2,750	3,723	3,834	4,397	4,284	4,039	3,757	3,656	3,074	2,039	1,353	39,459	T
% of 12 Month Avg.	78%	84%	113%	117%	134%	130%	123%	114%	111%	93%	62%	41%		
# of Pending Transactions	2,478	2,806	3,584	3,590	4,008	3,914	3,704	3,616	3,348	3,329	2,688	2,011	39,076	T
% of 12 Month Avg.	76%	86%	110%	110%	123%	120%	114%	111%	103%	102%	83%	62%		
Months Supply of Inventory	1.6	1.5	1.2	1.3	1.3	1.4	1.5	1.6	1.7	1.6	1.6	1.6	1.5	AVG
% of 12 Month Avg.	111%	98%	81%	87%	85%	93%	103%	106%	116%	105%	107%	109%		
# of Closed Units	1,643	1,707	2,380	2,551	2,939	3,197	3,211	3,142	2,783	2,866	2,467	2,451	31,335	T
% of 12 Month Avg.	63%	65%	91%	98%	113%	122%	123%	120%	107%	110%	94%	94%		
Median Closed Price	431,608	442,253	463,505	476,345	481,575	497,068	494,989	488,617	485,186	480,646	482,795	483,690	475,690	AVG
% of 12 Month Avg.	91%	93%	97%	100%	101%	104%	104%	103%	102%	101%	101%	102%		

**All King County**  
RESIDENTIAL & CONDOMINIUM  
Closed Sales by Price by Month  
**2021**

SALES PRICE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	YTD
\$0 to \$249,999	62	53	66	55	67	64	58	55	49	43	59	36	<b>667</b>
\$250,000 to \$499,999	495	459	507	619	585	647	610	615	622	592	507	460	<b>6,718</b>
\$500,000 to \$749,999	674	720	931	1,019	1,055	1,179	1,181	1,084	1,090	1,058	958	796	<b>11,745</b>
\$750,000 to \$999,999	366	417	594	687	755	839	861	814	734	719	596	596	<b>7,978</b>
\$1,000,000 to \$1,499,999	238	277	460	550	681	694	717	613	537	519	474	345	<b>6,105</b>
\$1,500,000 to \$2,499,999	119	156	299	363	387	462	461	360	343	343	291	253	<b>3,837</b>
\$2,500,000 and above	48	39	87	102	110	136	154	138	124	129	111	90	<b>1,268</b>
<b>Grand Total</b>	<b>2,002</b>	<b>2,121</b>	<b>2,944</b>	<b>3,395</b>	<b>3,640</b>	<b>4,021</b>	<b>4,042</b>	<b>3,679</b>	<b>3,499</b>	<b>3,403</b>	<b>2,996</b>	<b>2,576</b>	<b>38,318</b>

**2020**

SALES PRICE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	YTD
\$0 to \$249,999	55	59	81	56	61	67	68	82	61	86	83	90	<b>849</b>
\$250,000 to \$499,999	545	585	669	570	548	706	882	800	793	892	717	755	<b>8,462</b>
\$500,000 to \$749,999	554	618	753	645	655	858	1,044	1,101	1,124	1,185	940	946	<b>10,423</b>
\$750,000 to \$999,999	266	303	446	410	372	570	645	673	746	781	584	617	<b>6,413</b>
\$1,000,000 to \$1,499,999	152	193	304	258	236	357	512	515	458	544	438	400	<b>4,367</b>
\$1,500,000 to \$2,499,999	62	87	154	106	88	175	202	207	262	272	214	216	<b>2,045</b>
\$2,500,000 and above	20	29	33	23	18	51	47	73	75	98	70	67	<b>604</b>
<b>Grand Total</b>	<b>1,654</b>	<b>1,874</b>	<b>2,440</b>	<b>2,068</b>	<b>1,978</b>	<b>2,784</b>	<b>3,400</b>	<b>3,451</b>	<b>3,519</b>	<b>3,858</b>	<b>3,046</b>	<b>3,091</b>	<b>33,163</b>

**YOY % CHANGE**

SALES PRICE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	YTD
\$0 to \$249,999	13%	-10%	-19%	-2%	10%	-4%	-15%	-33%	-20%	-50%	-29%	-60%	-21%
\$250,000 to \$499,999	-9%	-22%	-24%	9%	7%	-8%	-31%	-23%	-22%	-34%	-29%	-39%	-21%
\$500,000 to \$749,999	22%	17%	24%	58%	61%	37%	13%	-2%	-3%	-11%	2%	-16%	13%
\$750,000 to \$999,999	38%	38%	33%	68%	103%	47%	33%	21%	-2%	-8%	2%	-3%	24%
\$1,000,000 to \$1,499,999	57%	44%	51%	113%	189%	94%	40%	19%	17%	-5%	8%	-14%	40%
\$1,500,000 to \$2,499,999	92%	79%	94%	242%	340%	164%	128%	74%	31%	26%	36%	17%	88%
\$2,500,000 and above	140%	34%	164%	343%	511%	167%	228%	89%	65%	32%	59%	34%	110%
<b>Grand Total</b>	<b>21%</b>	<b>13%</b>	<b>21%</b>	<b>64%</b>	<b>84%</b>	<b>44%</b>	<b>19%</b>	<b>7%</b>	<b>-1%</b>	<b>-12%</b>	<b>-2%</b>	<b>-17%</b>	<b>16%</b>